FORM 10-0

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2000

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) of THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File No. 1-11986

TANGER FACTORY OUTLET CENTERS, INC. (Exact name of Registrant as specified in its Charter)

NORTH CAROLINA	56-1815473
(State or other jurisdiction	(I.R.S. Employer
of incorporation or organization)	Identification No.)

3200 Northline Avenue, Suite 360, Greensboro, North Carolina 27408 (Address of principal executive offices) (Zip code)

(336) 292-3010

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No

7,876,835 shares of Common Stock, \$.01 par value, outstanding as of May 1, 2000

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TANGER FACTORY OUTLET CENTERS, INC.

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Part I. Financial Information

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<TABLE> <CAPTION>

Net income

CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share data)

999	2000	
	(Unau	dited)
EVENUES S>	<c></c>	<c></c>
Base rentals	\$17,458	<0>
17,071		
Percentage rentals	453	
08 Expense reimbursements	6,963	
,358 Other income	943	
26		
Total revenues	25,817	
4,163		
XPENSES Property operating	7,439	
,889		
General and administrative ,674	1,761	
Interest	6,662	
5,969 Depreciation and amortization	6,438	6,17
Total expenses	22,300	
0,711		
income before minority interest and extraordinary item Minority interest	3,517 (848)	3,45
826)	(040)	
ncome before extraordinary item	2,669	
,626 xtraordinary item - Loss on early extinguishment of debt,		
net of minority interest of \$96		
249)		
et income ,377	2,669	
ess applicable preferred share dividends	(466)	
479)		
et income available to common shareholders	\$2,203	\$1,89
asic earnings per common share:		
Income before extraordinary item	\$.28	
.27 Extraordinary item		
.03)		
Net income .24	\$.28	
·24 ====================================		
iluted earnings per common share: Income before extraordinary item	\$.28	
.27	♀ . ∠ 0	
Extraordinary item		
.03)		

Three Months Ended March 31, 2000

\$.24		
Dividends paid per common shar \$.60		\$.61
The accompanying notes are an	integral part of these consolidated financial statements.	

			3	
	TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (In thousands, except share data)			
December 31,		March 31,		
1999		2000		
ASSETS		(Unaudited)		
Rental Property				
Land		\$63,045		
``` $63,045 Buildings, improvements and fi ```	xtures	507,709		
484,277 Developments under constructio	n	975		
		571,729		
566,216 Accumulated depreciation (104,511)		(110,479)		
Rental property, net		461,250		
461,705 Cash and cash equivalents		200		
503 Deferred charges, net		8,526		
8,176 Other assets		15,541		
19,685				
Total assets \$490,069		\$485,517		
LIABILITIES AND SHAREHOLDERS' Liabilites	EQUITY			
Long-term debt Senior, unsecured notes		\$150,000		
\$150,000 Mortgages payable		90,349		
90,652 Credit facilities		89,268		
		329,617		
329,647 Construction trade payables		6,372		
6,287 Accounts payable and accrued e 13,081	expenses	12,022		
Total liabilities 349,015		348,011		
Commitments Minority interest 33,290		32,303		

Shareholders' equity Preferred shares, \$.01 par value, 1,000,000 shares authorized,		
85,270 shares issued and outstanding at March 31, 2000 and December 31, 1999 1		1
Common shares, \$.01 par value, 50,000,000 shares authorized, 7,876,835 shares issued and outstanding at March 31, 2000		
and December 31, 1999 79	-	79
Paid in capital	136,57	71
136,571 Distributions in excess of net income (28,887)	(31,44	18)
Total shareholders' equity 107,764	105,20	
 Total liabilities and shareholders' equity \$490,069	\$485,51	
=======		
The accompanying notes are an integral part of these consolidated financial statements. $$		
4		
<table> <caption></caption></table>		
TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands)		
Ended	Thi	ree Months
31,		March
1999	2000	
(Unaudited)		
OPERATING ACTIVITIES <s></s>	<c></c>	
<pre>C&gt; Net income</pre>	\$2,669	
\$2,377	<i>Ψ</i> Ζ,009	
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization 6,179	6,438	
Amortization of deferred financing costs 274	288	
Minority interest	848	
730 Loss on early extinguishment of debt		
345 Straight-line base rent adjustment	9	
(150) Increase (decrease) due to changes in:		
Other assets 1,899	428	
Accounts payable and accrued expenses (225)	(1,059)	
Net cash provided by operating activites 11,429	9,621	
INVESTING ACTIVITIES Additions to rental properties (11,237)	(5,417)	
Additions to deferred lease costs	(609)	
(549) Insurance proceeds from casualty losses	4,046	
 Advances to officer 	(411)	
  Net cash used in investing activities	(2,391)	
(11,786)		

FINANCING ACTIVITIES Repurchase of common shares ___ (667) Cash dividends paid (5,230) (5, 216)Distributions to minority interest (1,835) (1, 820)Proceeds from notes payable ___ 66,500 Repayments on notes payable (303)(47, 544)Proceeds from credit facilities 31,578 26.110 Repayments on credit facilities (31,305) (42,350) Additions to deferred financing costs (438)(786)- -----_____ Net cash used in financing activities (7, 533)(5,773)- -----_____ _____ Net decrease in cash and cash equivalents (303) (6, 130)Cash and cash equivalents, beginning of period 503 6,330 _ _____ _____ \$200 Cash and cash equivalents, end of period \$200 

_____

Supplemental schedule of non-cash investing activities: The Company purchases capital equipment and incurs costs relating to construction of new facilities, including tenant finishing allowances. Expenditures included in construction trade payables as of March 31, 2000 and 1999 amounted to \$6,372 and \$6,468, respectively.

The accompanying notes are an integral part of these consolidated financial statements.  $</\ensuremath{\mathsf{TABLE}}>$ 

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## TANGER FACTORY OUTLET CENTERS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

March 31, 2000 (Unaudited)

1. Interim Financial Statements

The unaudited Consolidated Financial Statements of Tanger Factory Outlet Centers, Inc., a North Carolina corporation (the "Company"), have been prepared pursuant to generally accepted accounting principles and should be read in conjunction with the Consolidated Financial Statements and Notes thereto of the Company's Annual Report on Form 10-K for the year ended December 31, 1999. Certain information and note disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to the Securities and Exchange Commission's ("SEC") rules and regulations, although management believes that the disclosures are adequate to make the information presented not misleading.

The accompanying Consolidated Financial Statements reflect, in the opinion of management, all adjustments necessary for a fair presentation of the interim financial statements. All such adjustments are of a normal and recurring nature.

## 2. Development of Rental Properties

During the first quarter of 2000, the Company added 43,200 square feet to the portfolio in Commerce, GA and Sevierville, Tennessee. In addition, the Company has approximately 83,200 square feet of expansion space under construction in four centers.

Commitments to complete construction of the expansions to the existing properties and other capital expenditure requirements amounted to approximately \$1.3 million at March 31, 2000. Commitments for construction represent only those costs contractually required to be paid by the Company.

Interest costs capitalized during the three months ended March 31, 2000 and 1999 amounted to \$238,000 and \$346,000, respectively.

#### 3. Other Assets

Other assets include a receivable totaling \$3.2 million from Stanley K. Tanger, the Company's Chairman of the Board and Chief Executive Officer. Mr. Tanger and the Company have entered into demand note agreements whereby he may borrow up to \$3.5 million through various advances from the Company for an investment in a separate E-commerce business venture. The notes bear interest at a rate of 8% per annum and are collateralized by Mr. Tanger's limited partnership interest in Tanger Investments Limited Partnership. Mr. Tanger intends to fully repay the loans.

## 4. Long-Term Debt

In January 2000, the Company entered into a \$20.0 million two year unsecured term loan with interest payable at LIBOR plus 2.25%. The proceeds were used to reduce amounts outstanding under the existing lines of credit. Also in January 2000, the Company entered into interest rate swap agreements on notional amounts totaling \$20.0 million at a cost of \$162,000. The agreements mature in January 2002. The swap agreements have the effect of fixing the interest rate on the new \$20.0 million loan at 8.75%.

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At March 31, 2000, the Company had revolving lines of credit with an unsecured borrowing capacity of \$100 million, of which \$30.7 million was available for additional borrowings.

## 5. Earnings Per Share

The following table sets forth a reconciliation of the numerators and denominators in computing earnings per share in accordance with Statement of Financial Accounting Standards No. 128, Earnings Per Share (in thousands, except per share amounts):

## <TABLE> <CAPTION>

	Three Months Ended March 31,	
		1999
Numerator: <s> Income before extraordinary item Less applicable preferred share dividends</s>	<c> \$2,669 (466)</c>	<c> \$2,626 (479)</c>
Income available to common shareholders - numerator for basic and diluted earnings per share	2,203	2,147
Denominator: Basic weighted average common shares Effect of outstanding share and unit options	7,877 6	7,884
Diluted weighted average common shares	7,883	7,884
Basic earnings per share before extraordinary item	\$.28	\$.27
Diluted earnings per share before extaordinary item	\$.28	\$.27

</TABLE>

The computation of diluted earnings per share excludes options to purchase common shares when the exercise price is greater than the average market price of the common shares for the period. Options excluded for the three months ended March 31, 2000 and 1999 totaled 1,280,840 and 1,314,342, respectively. The assumed conversion of preferred shares to common shares as of the beginning of the year would have been anti-dilutive. The assumed conversion of the partnership units held by the minority interest limited partner as of the beginning of the year, which would result in the elimination of earnings allocated to the minority interest, would have no impact on earnings per share since the allocation of earnings to a partnership unit is equivalent to earnings allocated to a common share.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

The following discussion should be read in conjunction with the consolidated financial statements appearing elsewhere in this report. Historical results and percentage relationships set forth in the consolidated statements of operations, including trends which might appear, are not necessarily indicative of future operations.

The discussion of the Company's results of operations reported in the consolidated statements of operations compares the three months ended March 31, 2000 with the three months ended March 31, 1999. Certain comparisons between the periods are made on a percentage basis as well as on a weighted average gross leasable area ("GLA") basis, a technique which adjusts for certain increases or decreases in the number of centers and corresponding square feet related to the development, acquisition, expansion or disposition of rental properties. The computation of weighted average GLA, however, does not adjust for fluctuations in occupancy which may occur subsequent to the original opening date.

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#### Cautionary Statements

Certain statements made below are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company intends such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995 and included this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words "believe", "expect", "intend", "anticipate", "estimate", "project", or similar expressions. You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors which are, in some cases, beyond our control and which could materially affect our actual results, performance or achievements. Factors which may cause actual results to differ materially from current expectations include, but are not limited to, the following:

- - general economic and local real estate conditions could change (for example, our tenant's business may change if the economy changes, which might effect (1) the amount of rent they pay us or their ability to pay rent to us, (2) their demand for new space, or (3) our ability to renew or re-lease a significant amount of available space on favorable terms;
- - the laws and regulations that apply to us could change (for instance, a change in the tax laws that apply to REITs could result in unfavorable tax treatment for us);
- availability and cost of capital (for instance, financing opportunities may not be available to us, or may not be available to us on favorable terms);
- our operating costs may increase or our costs to construct or acquire new properties or expand our existing properties may increase or exceed our original expectations.

## General Overview

At March 31, 2000, the Company owned 31 centers in 22 states totaling 5.2 million square feet compared to 31 centers in 23 states totaling 5.1 million square feet at March 31, 1999. Since March 31, 1999, the Company has acquired one center and expanded four centers, increasing GLA by approximately 327,000 square feet. However, on May 3, 1999, a tornado destroyed the center in Stroud, Oklahoma, reducing GLA by 198,000 square feet.

During the quarter, the Company added 43,200 square feet to the portfolio in Commerce, GA and Sevierville, Tennessee from previous expansions that began in 1999. In addition, the Company has approximately 83,200 square feet of expansion space under construction in four centers which are scheduled to open in the next six months.

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A summary of the operating results for the three months ended March 31, 2000 and 1999 is presented in the following table, expressed in amounts calculated on a weighted average GLA basis. <TABLE> <CAPTION>

		Three Months Ended March 31,	
		2000	1999
<s></s>	<c></c>	<c></c>	<c></c>
GLA open at end o:	f period (000's)	5,191	5,062
Weighted average (	GLA (000's) (1)	5,168	5,039
Outlet centers in	operation	31	31
New centers acqui	red		
Centers disposed of	of or sold		

Centers expanded States operated in at end of period Occupancy percentage at end of period	 22 95	1 23 94
Per square foot Revenues Base rentals Percentage rentals	\$3.38 .09	\$3.39 .08
Expense reimbursements Other income	1.35 .18	1.26 .06
Total revenues	5.00	4.79
Expenses Property operating General and administrative Interest Depreciation and amortization	1.44 .34 1.29 1.25	1.37 .33 1.18 1.23
Total expenses	4.32	4.11
- Income before minority interest and extraordinary item	\$.68	\$.68 =======

(1) GLA weighted by months of operations. GLA is not adjusted for fluctuations in occupancy which may occur subsequent to the original opening date.

#### RESULTS OF OPERATIONS

Comparison of the three months ended March 31, 2000 to the three months ended March 31, 1999  $\,$ 

Base rentals increased \$387,000, or 2%, in the 2000 period when compared to the same period in 1999. The increase is primarily due to the effect of the expansions and the acquisition completed since March 31, 1999, as mentioned in the Overview above, offset by the loss of rent from the center in Stroud, Oklahoma. Base rent per weighted average GLA decreased slightly by \$.01 per square foot from \$3.38 per square foot in the first three months of 2000 compared to \$3.39 per square foot in the first three months of 1999.

Percentage rentals, which represent revenues based on a percentage of tenants' sales volume above predetermined levels (the "breakpoint"), increased \$45,000, and on a weighted average GLA basis, increased \$.01 per square foot in 2000 compared to 1999. For the three months ended March 31, 2000, reported same-store sales, defined as the weighted average sales per square foot reported by tenants for stores open since January 1, 1999, increased by 4% when compared to the first three months of 1999. Reported same-space sales for the rolling twelve months ended March 31, 2000, defined as the weighted average sales per square foot reported in space open for the full duration of each comparison period, increased to \$270, or 6%, reflecting the continued success of the Company's strategy to re-merchandise selected centers by replacing low volume tenants with high volume tenants.

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Expense reimbursements, which represent the contractual recovery from tenants of certain common area maintenance, insurance, property tax, promotional, advertising and management expenses generally fluctuates consistently with the reimbursable property operating expenses to which it relates. Expense reimbursements, expressed as a percentage of property operating expenses, increased from 92% in 1999 to 94% in 2000 primarily as a result decreases in certain non-reimbursable expenses.

Other income increased \$617,000 in 2000 compared to 1999 primarily due to the recognition of \$493,000 in business interruption insurance proceeds relating to the Stroud center.

Property operating expenses increased by \$550,000, or 8%, in the 2000 period as compared to the 1999 period and, on a weighted average GLA basis, increased \$.07 per square foot from \$1.37 to \$1.44. The increases are the result of certain increases in real estate tax assessments and higher common area maintenance expenses.

General and administrative expenses increased \$87,000, or 5%, in the 2000 period as compared to the 1999 period. However, as a percentage of total revenues, general and administrative expenses were approximately 7% of total revenues in both the 2000 and 1999 periods and, on a weighted average GLA basis, increased \$.01 per square foot from \$.33 in 1999 to \$.34 in 2000 reflecting the absorption of the acquisition and expansions in 1999 without corresponding increases in general and administrative expenses.

Interest expense increased \$693,000 during 2000 as compared to 1999 due to the incremental financing needed to fund the 1999 expansions and the November 1999 acquisition and due to higher interest rates on the Company's variable rate debt

and on its new \$20.0 million term loan established in January 2000. Depreciation and amortization per weighted average GLA increased slightly from \$1.23 per square foot in the 1999 period to \$1.25 per square foot in the 2000 period.

The extraordinary loss recognized in the 1999 period represents the write-off of unamortized deferred financing costs related to debt that was extinguished during the period prior to its scheduled maturity.

## LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities was \$9.6 million and \$11.4 million for the three months ended March 31, 2000 and 1999, respectively. The decrease in cash provided by operating activities is due primarily to a decrease in payables and an increase in receivables during 2000 when compared to 1999. Net cash used in investing activities was \$2.4 and \$11.8 million during 2000 and 1999, respectively. Cash used was lower in 2000 primarily due to the decrease in cash paid for expansion activities and due to \$4.0 million received in insurance proceeds relating to the Stroud, Oklahoma center. Net cash used in financing activities amounted to \$7.5 million and \$5.8 million during the first three months of 2000 and 1999.

During the quarter, the Company added 43,200 square feet to the portfolio in Commerce, GA and Sevierville, Tennessee. In addition, the Company has approximately 83,200 square feet of expansion space under construction in four centers which are scheduled to open in the next six months. Commitments to complete construction of the expansions to the existing properties and other capital expenditure requirements amounted to approximately \$1.3 million at March 31, 2000. Commitments for construction represent only those costs contractually required to be paid by the Company.

The Company also is in the process of developing plans for additional expansions and new centers for completion in 2000 and beyond. Currently, the Company is in the preleasing stage of a second phase of the Fort Lauderdale development that will include 130,000 square feet of GLA to be developed on the 12-acre parcel adjacent to the existing Bass Pro Outdoor World store. If the Company decides to develop this project, it anticipates stores in this phase to begin opening in early 2001. Based on tenant demand, the Company also has an option to purchase the retail portion of a site at the Bourne Bridge Rotary in Cape Cod, MA where it plans to develop a new 300,000 square foot outlet center.

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The entire site will contain more than 950,000 square feet of mixed-use entertainment, retail, office and residential community built in the style of a Cape Cod Village. The local and state planning authorities are currently reviewing the project and the Company anticipates final approvals by early 2001.

These anticipated or planned developments or expansions may not be started or completed as scheduled, or may not result in accretive funds from operations. In addition, the Company regularly evaluates acquisition or disposition proposals, engages from time to time in negotiations for acquisitions or dispositions and may from time to time enter into letters of intent for the purchase or sale of properties. Any prospective acquisition or disposition that is being evaluated or which is subject to a letter of intent also may not be consummated, or if consummated, may not result in accretive funds from operations.

Other assets include a receivable totaling \$3.2 million from Stanley K. Tanger, the Company's Chairman of the Board and Chief Executive Officer. Mr. Tanger and the Company have entered into demand note agreements whereby he may borrow up to \$3.5 million through various advances from the Company for an investment in a separate E-commerce business venture. The notes bear interest at a rate of 8% per annum and are collateralized by Mr. Tanger's limited partnership interest in Tanger Investments Limited Partnership. Mr. Tanger intends to fully repay the loans.

The Company maintains revolving lines of credit which provide for unsecured borrowings up to \$100 million, of which \$30.7 million was available for additional borrowings at March 31, 2000. As a general matter, the Company anticipates utilizing its lines of credit as an interim source of funds to acquire, develop and expand factory outlet centers and repaying the credit lines with longer-term debt or equity when management determines that market conditions are favorable. Under joint shelf registration, the Company and the Operating Partnership could issue up to \$100 million in additional equity securities and \$100 million in additional debt securities. With the decline in the real estate debt and equity markets, the Company may not, in the short term, be able to access these markets on favorable terms. Management believes the decline is temporary and may utilize these funds as the markets improve to continue its external growth. In the interim, the Company may consider the use of operational and developmental joint ventures and other related strategies to generate additional capital. The Company may also consider selling certain properties that do not meet the Company's long-term investment criteria as well as outparcels on existing properties to generate capital to reinvest into other attractive opportunities. Based on cash provided by operations, existing credit facilities, ongoing negotiations with certain financial institutions and funds

available under the shelf registration, management believes that the Company has access to the necessary financing to fund the planned capital expenditures during 2000.

In January 2000, the Company entered into a \$20.0 million two year unsecured term loan with interest payable at LIBOR plus 2.25%. The proceeds were used to reduce amounts outstanding under the existing lines of credit. Also in January 2000, the Company entered into interest rate swap agreements on notional amounts totaling \$20.0 million at a cost of \$162,000. The agreements mature in January 2002. The swap agreements have the effect of fixing the interest rate on the new \$20.0 million loan at 8.75%.

At March 31, 2000, approximately 73% of the outstanding long-term debt represented unsecured borrowings and approximately 80% of the Company's real estate portfolio was unencumbered. The weighted average interest rate on debt outstanding on March 31, 2000 was 8.2%.

The Company anticipates that adequate cash will be available to fund its operating and administrative expenses, regular debt service obligations, and the payment of dividends in accordance with REIT requirements in both the short and long term. Although the Company receives most of its rental payments on a monthly basis, distributions to shareholders are made quarterly and interest payments on the senior, unsecured notes are made semi-annually. Amounts accumulated for such payments will be used in the interim to reduce the outstanding borrowings under the existing lines of credit or invested in short-term money market or other suitable

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instruments. Certain of the Company's debt agreements limit the payment of dividends such that dividends will not exceed funds from operations ("FFO"), as defined in the agreements, for the prior fiscal year on an annual basis or 95% of FFO on a cumulative basis from the date of the agreement.

On April 13, 2000, the Board of Directors of the Company declared a \$.6075 cash dividend per common share payable on May 15, 2000 to each shareholder of record on April 28, 2000, and caused a \$.6075 per Operating Partnership unit cash distribution to be paid to the minority interests. The Board of Directors of the Company also declared a cash dividend of \$.5474 per preferred depositary share payable on May 15, 2000 to each shareholder of record on April 28, 2000.

## Market Risk

The Company is exposed to various market risks, including changes in interest rates. Market risk is the potential loss arising from adverse changes in market rates and prices, such as interest rates. The Company does not enter into derivatives or other financial instruments for trading or speculative purposes.

The Company negotiates long-term fixed rate debt instruments and enters into interest rate swap agreements to manage its exposure to interest rate changes. The swaps involve the exchange of fixed and variable interest rate payments based on a contractual principal amount and time period. Payments or receipts on the agreements are recorded as adjustments to interest expense. At March 31, 2000, the Company had interest rate swap agreements effective through January 2002 with a notional amount of \$20 million. Under this agreement, the Company receives a floating interest rate based on the 30 day LIBOR index and pays a fixed interest rate of 6.5%. These swaps effectively change the Company's payment of interest on \$20 million of variable rate debt to fixed rate debt for the contract period at a rate of 8.75%.

The fair value of the interest rate swap agreements represent the estimated receipts or payments that would be made to terminate the agreements. At March 31, 2000, the Company would have received \$136,000 to terminate the agreements. A 1% decrease in the 30 day LIBOR index would decrease this amount received by approximately \$324,000. The fair value is based on dealer quotes, considering current interest rates.

The fair market value of long-term fixed interest rate debt is subject to market risk. Generally, the fair market value of fixed interest rate debt will increase as interest rates fall and decrease as interest rates rise. The estimated fair value of the Company's total long-term debt at March 31, 2000 was \$323.8 million and its recorded value was \$329.6 million. A 1% increase from prevailing interest rates at March 31, 2000 would result in a decrease in fair value of total long-term debt by approximately \$4.7 million. Fair values were determined from quoted market prices, where available, using current interest rates considering credit ratings and the remaining terms to maturity.

## New Accounting Pronouncements

During 1998, the FASB issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133 requires entities to recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at their fair value. In June 1999, the FASB issued SFAS No. 137 "Accounting for Derivative Instruments and Hedging Activities-Deferral of the Effective Date of FASB Statement No. 133-an amendment of the FASB Statement No. 133" that revises SFAS No. 133 to become effective in the first quarter of 2001. Management of the Company anticipates that, due to its limited use of derivative instruments, the adoption of SFAS No. 133 will not have a significant effect on the Company's results of operations or its financial position.

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#### Funds from Operations

Management believes that for a clear understanding of the consolidated historical operating results of the Company, FFO should be considered along with net income as presented in the unaudited consolidated financial statements included elsewhere in this report. FFO is presented because it is a widely accepted financial indicator used by certain investors and analysts to analyze and compare one equity real estate investment trust ("REIT") with another on the basis of operating performance. FFO is generally defined as net income (loss), computed in accordance with generally accepted accounting principles, before extraordinary items and gains (losses) on sale of depreciable operating properties, plus depreciation and amortization uniquely significant to real estate. The Company cautions that the calculation of FFO may vary from entity to entity and as such the presentation of FFO by the Company may not be comparable to other similarly titled measures of other reporting companies. FFO does not represent net income or cash flow from operations as defined by generally accepted accounting principles and should not be considered an alternative to net income as an indication of operating performance or to cash from operations as a measure of liquidity. FFO is not necessarily indicative of cash flows available to fund dividends to shareholders and other cash needs.

In October 1999, the National Association of Real Estate Investment Trusts ("NAREIT") issued interpretive guidance regarding the calculation of FFO. NAREIT's leadership determined that FFO should include both recurring and non-recurring operating results, except those results defined as extraordinary items under generally accepted accounting principles and gains and losses from sales of depreciable operating property. All REITS are encouraged to implement the recommendations of this guidance effective for fiscal periods beginning in 2000 for all periods presented in financial statements or tables. The Company's adoption of the new NAREIT clarification as of January 1, 2000 had no impact on amounts previously reported as funds from operations.

Below is a calculation of funds from operations for the three months ended March 31, 2000 and 1999 as well as actual cash flow and other data for those respective periods (in thousands): <TABLE> <CAPTION>

	Three Months Ended March 31,	
	2000	1999
Funds from Operations:		
<\$>	<c></c>	<c></c>
Net income	\$2,669	\$2,377
Adjusted for:		
Extraordinary item - loss on early extinguishment of debt		249
Minority interest	848	826
Depreciation and amortization uniquely significant to real estate		6,121
Funds from operations before minority interest		\$9,573
Cash flows provided by (used in):		
Operating activites	\$9,621	\$11,429
Investing activities	\$(2,391)	\$(11 <b>,</b> 786)
Financing activities	\$(7 <b>,</b> 533)	\$(5 <b>,</b> 773)
Weighted average shares outstanding (1)	11,684	11,713

 Assumes the partnership units of the Operating Partnership held by the minority interest, prefered shares of the Company and share and unit options are all converted to common shares of the Company.

</TABLE>

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## Economic Conditions and Outlook

The majority of the Company's leases contain provisions designed to mitigate the impact of inflation. Such provisions include clauses for the escalation of base rent and clauses enabling the Company to receive percentage rentals based on tenants' gross sales (above predetermined levels, which the Company believes

often are lower than traditional retail industry standards) which generally increase as prices rise. Most of the leases require the tenant to pay their share of property operating expenses, including common area maintenance, real estate taxes, insurance and advertising and promotion, thereby reducing exposure to increases in costs and operating expenses resulting from inflation.

While factory outlet stores continue to be a profitable and fundamental distribution channel for brand name manufacturers, some retail formats are more successful than others. As typical in the retail industry, certain tenants have closed, or will close, certain stores by terminating their lease prior to its natural expiration or as a result of filing for protection under bankruptcy laws.

As part of its strategy of aggressively managing its assets, the Company is strengthening the tenant base in several of its centers by adding strong new anchor tenants, such as Polo, Nike, GAP and Nautica. To accomplish this goal, stores may remain vacant for a longer period of time in order to recapture enough space to meet the size requirement of these upscale, high volume tenants. Consequently, the Company anticipates that its average occupancy level will remain strong, but may be more in line with the industry average.

Approximately 26% of the Company's lease portfolio is scheduled to expire during the next two years. Approximately 712,000 square feet of space is up for renewal during 2000 and approximately 629,000 square feet will come up for renewal in 2001. If the Company were unable to successfully renew or release a significant amount of this space on favorable economic terms, the loss in rent could have a material adverse effect on its results of operations.

Existing tenants' sales have remained stable and renewals by existing tenants have remained strong. Approximately 283,000, or 40%, of the square feet scheduled to expire in 2000 have already been renewed by the existing tenants. In addition, the Company continues to attract and retain additional tenants. The Company's factory outlet centers typically include well known, national, brand name companies. By maintaining a broad base of creditworthy tenants and a geographically diverse portfolio of properties located across the United States, the Company reduces its operating and leasing risks. No one tenant (including affiliates) accounts for more than 7% of the Company's combined base and percentage rental revenues. Accordingly, management currently does not expect any material adverse impact on the Company's results of operation and financial condition as a result of leases to be renewed or stores to be released.

#### Year 2000 Compliance

The Company did not experience any systems or other Year 2000 ("Y2K") problems during the first quarter of 2000. In 1999, the Company spent approximately \$220,000 to upgrade or replace equipment or systems specifically to bring them in compliance with Y2K. The Company is not aware of any other significant costs to be incurred to address future Y2K problems.

There are a number of Y2K related items that may affect the Company's results of operations. For example, the Company's spending patterns or cost relationships may have been affected by large Y2K remediation expenditures or the postponement of certain expenses. The Company's revenue patterns may have been affected by unusual tenant behavior, such as delayed openings or delayed payments of rents until after Y2K. In addition, some companies may have postponed Information Technology projects or other capital spending in preparing for Y2K which could impact the company's liquidity requirements. The Company has not experienced any of these situations and does not believe that any exist which might materially impact the Company's results of operations or liquidity.

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The Company has third-party relationships with approximately 280 tenants and over 8,000 suppliers and contractors. Many of these third party tenants are publicly-traded corporations and subject to disclosure requirements. The principal risks to the Company in its relationships with third parties are the failure of third-party systems used to conduct business such as tenants being unable to stock stores with merchandise, use cash registers and pay invoices; banks being unable to process receipts and disbursements; vendors being unable to supply needed materials and services to the centers; and processing of outsourced employee payroll.

The Company's assessment of major third parties' Y2K readiness included sending surveys to tenants and key suppliers of outsourced services including stock transfer, debt servicing, banking collection and disbursement, payroll and benefits. The majority of the Company's vendors are small suppliers that the Company believes can manually execute their business and are readily replaceable. Management also believes there is no material risk of being unable to procure necessary supplies and services from third parties who have not already indicated that they are currently Y2K compliant. The Company received responses to approximately 73% of the surveys sent to tenants, banks and key suppliers. Of the companies who responded, 99% indicated they were presently, or would be by the year 2000, Y2K compliant. The Company is not aware of any significant third parties who are not currently Y2K compliant. However, there can be no assurance that all third parties are currently Y2K compliant and that all will be able to continue to conduct transactions with the Company successfully. There also can be no assurance that Y2K problems of third parties or of the Company's own systems which did not surface in the first three months of 2000 will not be a problem sometime in the near future.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

Neither the Company nor the Operating Partnership is presently involved in any material litigation nor, to their knowledge, is any material litigation threatened against the Company or the Operating Partnership or its properties, other than routine litigation arising in the ordinary course of business and which is expected to be covered by the liability insurance.

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits

None.

(b) Reports on Form 8-K

None

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## SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

TANGER FACTORY OUTLET CENTERS, INC.

DATE: May 11, 2000

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